

**Ongoing Supplier Opportunities - Encore Boston Harbor**

Category	Commodity	Supplier Criteria: <i>see note 2 below</i>				Opportunity Timing: <i>see note 3 below</i>							
		On-Call	Avail. 24x7	Trade Licensed	OEM Auth.	'18 Q1	'18 Q2	'18 Q3	'18 Q4	'19 Q1	'19 Q2	'19 Q3	'19 Q4
F&B Beverages	Beer, Wine, & Spirits			Yes							X		
F&B Beverages	Soda, Juice, & Water			Yes							X		
F&B Food	Bread			Yes							X		
F&B Food	Dairy			Yes							X		
F&B Food	Fruit & Produce			Yes							X		
F&B Food	Grocery Items			Yes							X		
F&B Food	Meat (Beef/Pork/Poultry/Lamb)			Yes							X		
F&B Food	Seafood			Yes							X		
F&B Food	Specialty Foods			Yes							X		
F&B Products	China, Glass, Silver, Smallwares				Yes				X				
F&B Products	Kitchen Equipment & Parts				Yes				X				
F&B Products	Paper & Disposable Goods										X		
General Ops	Car Washing & Detailing										X		
General Ops	Copier Equipment & Maintenance	Yes			Yes					X			
General Ops	Furniture (Replenishment Only)				Yes					X			
General Ops	Medical Supplies & Equipment				Yes						X		
General Ops	Office Supplies & Equipment				Yes						X		
Hotel Ops	Hotel Room Amenity Products				Yes					X			
Hotel Ops	Laundry Services (Duvets/Mats/Specialty)		Yes							X			
Hotel Ops	Room Keys (Logo'd Mag Cards)				Yes					X			
Hotel Ops	Spa & Salon Products				Yes					X			
Hotel Sales/Catering	Audio Visual Equip. & Services (Supplemental)				Yes					X			
Hotel Sales/Catering	Destination Management Companies (DMC)			Yes							X		
Hotel Sales/Catering	Entertainment - Bands, DJs, etc.										X		
Hotel Sales/Catering	Exhibition Services Companies				Yes						X		
Hotel Sales/Catering	Florists										X		
Hotel Sales/Catering	Photographers & Videographers										X		
Hotel Sales/Catering	Promotional & Gift Items						X						
Hotel Sales/Catering	Stage & Lighting Rigging Equipment			Yes							X		
Maint. Materials	Carpeting/Fabric/Upholstery (Replenish. Only)				Yes						X		
Maint. Materials	Cleaning & Janitorial Supplies				Yes					X			
Maint. Materials	Electrical Supplies				Yes						X		
Maint. Materials	Glass, Marble, Tile & Metal				Yes						X		
Maint. Materials	HVAC Parts & Supplies				Yes						X		
Maint. Materials	Lumber - Rough & Millwork										X		
Maint. Materials	Paints & Stains				Yes						X		
Maint. Materials	Plants, Trees, & Flowers										X		
Maint. Materials	Plumbing Supplies & Fittings				Yes						X		
Maint. Materials	Propane, Gases, & Diesel	Yes	Yes	Yes	Yes						X		
Maint. Materials	Safety & Protective Equipment				Yes						X		
Maint. Materials	Signage									X			

Maint. Materials	Tools & Hardware				Yes							X		
Maint. Services	Carpentry Services	Yes	Yes	Yes								X		
Maint. Services	Carpet Cleaning & Installation	Yes	Yes	Yes								X		
Maint. Services	Cleaning - General Janitorial Services	Yes	Yes	Yes								X		
Maint. Services	Cleaning - Specialty (Duct, Grease etc.)	Yes	Yes	Yes							X			
Maint. Services	Electrical - High Voltage	Yes	Yes	Yes	Yes						X			
Maint. Services	Electrical - Low Voltage	Yes	Yes	Yes	Yes						X			
Maint. Services	Fire Detection & Supression	Yes	Yes	Yes	Yes						X			
Maint. Services	Glass & Mirror Work	Yes	Yes	Yes								X		
Maint. Services	HVAC Repair Services	Yes	Yes	Yes	Yes							X		
Maint. Services	Landscaping Services	Yes										X		
Maint. Services	Locksmithing	Yes	Yes									X		
Maint. Services	Manufacturer Maint. Contracts	Yes	Yes	Yes	Yes							X		
Maint. Services	Marble Cleaning & Installation	Yes	Yes	Yes								X		
Maint. Services	Masonry Work	Yes	Yes	Yes								X		
Maint. Services	Painting Services	Yes	Yes	Yes								X		
Maint. Services	Pest Control Services	Yes	Yes	Yes	Yes							X		
Maint. Services	Plumbing Services	Yes	Yes	Yes								X		
Maint. Services	Roofing Services	Yes	Yes	Yes								X		
Maint. Services	Snow Removal	Yes	Yes									X		
Maint. Services	Vertical Lift Maint. - Otis, Mitsubishi, etc.	Yes	Yes	Yes	Yes						X			
Maint. Services	Waste Removal - Hazardous & Regulated	Yes	Yes	Yes								X		
Maint. Services	Waste Removal - Recycling & Trash	Yes	Yes	Yes								X		
Maint. Services	Water Treatment - Chilling/Spa/Systems	Yes	Yes	Yes							X			
Maint. Services	Window Washing - High Rise			Yes								X		
Marketing	Direct Mail Fulfillment									X				
Marketing	Graphic Design Services										X			
Marketing	Print Services (Brochures/Tags/Receipts/Forms)										X			
Retail	Display Cases, Racks, Hangers										X			
Retail	Retail Bags, Paper, Plastic, Tissue											X		
Transportation	Coach Bus Services	Yes	Yes	Yes						X				
Transportation	Limousine Services (Supplemental)	Yes	Yes	Yes						X				
Transportation	Luxury Ferry Services	Yes	Yes	Yes						X				
Transportation	Maintenance Services - Fleet & Equipment	Yes		Yes	Yes								X	
Transportation	Other Vehicles/Lifts/Hoists/Jacks				Yes							X		

**Note 2:** Above criteria is in addition to the following criteria; **a)** quality of product or service; **b)** cost; and **c)** scale of supplier's operation; i.e. ability to deliver product or service in required volume and at required frequency. Additional details:

"On-Call" = Capable of responding to service requirements within an agreed timeframe (typically within hours).

"24x7" = Services must be available 24 hours per day/365 days per year.

"Trade Licensed" = Properly licensed if required by necessary authorities to provide the goods or services listed.

"OEM Authorized" = Must be a certified reseller or service provider of the manufacturer.

**Note 3:** "Opportunity Timing" indicates the calendar quarter that we anticipate delivery of goods or commencement of services to begin. Typically, the Request For Proposal process (RFP) will occur one calendar quarter prior to these anticipated start dates.